SELF-HAUL

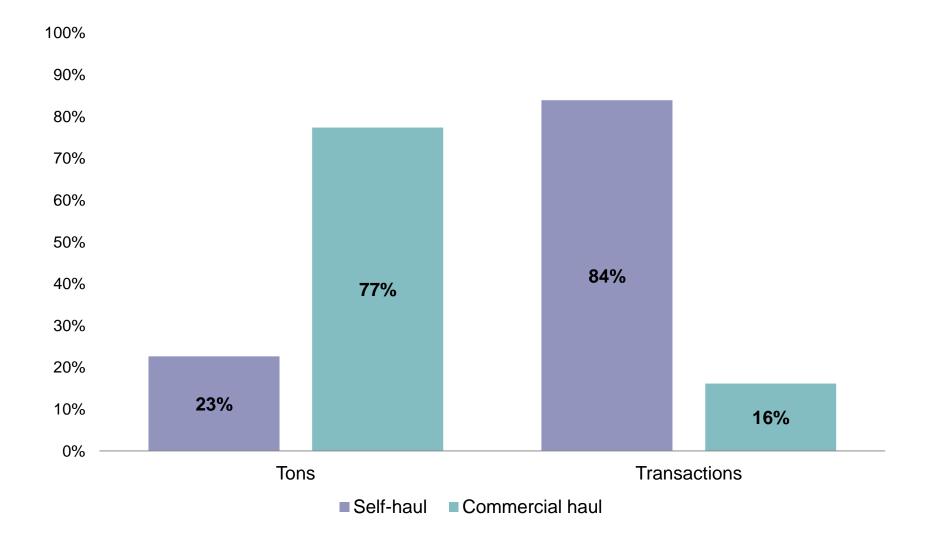
Transfer Plan Review Workshop 1 July 26, 2013

What is a self-hauler?

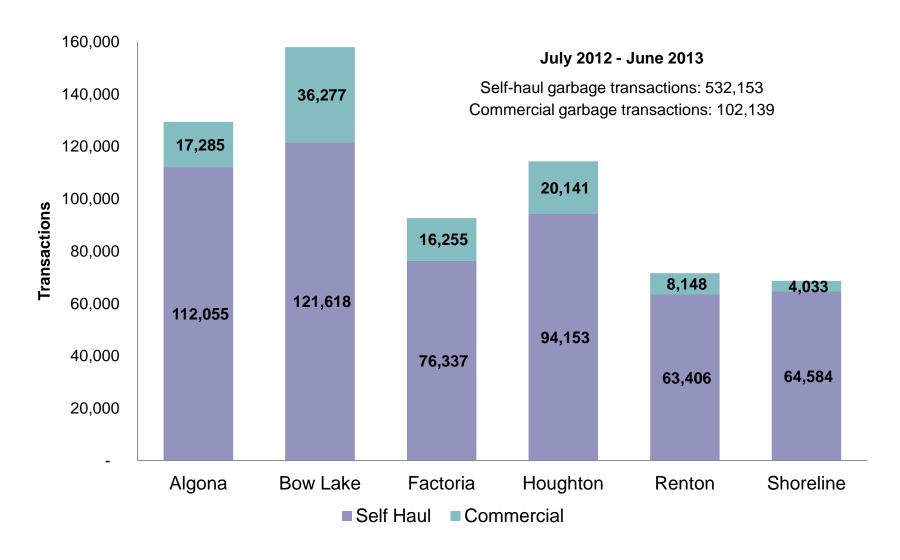
The transfer stations serve two primary types of customers

- Commercial haulers:
 Contract, franchise and municipal haulers that collect garbage, organics and recyclables from single- and multifamily residents, as well as businesses, hospitals, etc.
- Self-haulers:
 Residents or businesses such as landscapers and small contractors, independent haulers for hire, schools, and government agencies

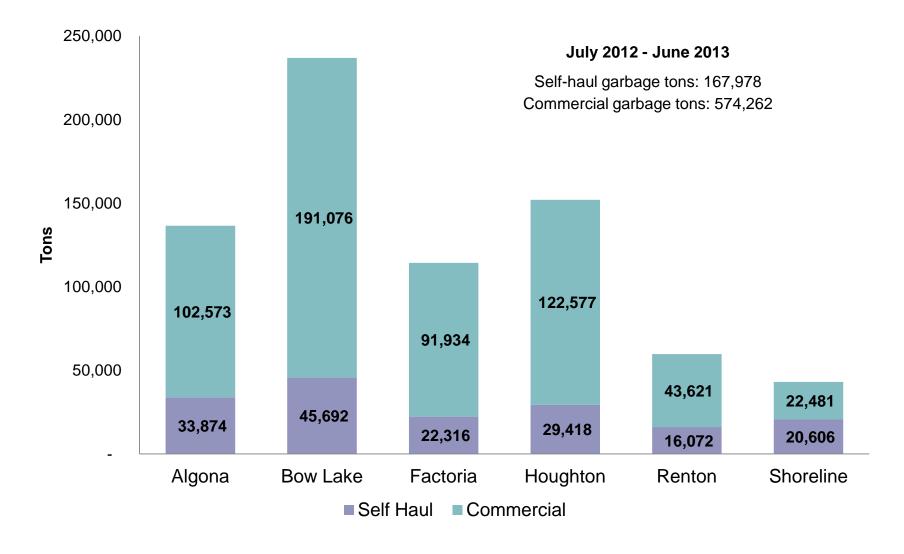
Tons & Transactions Overview



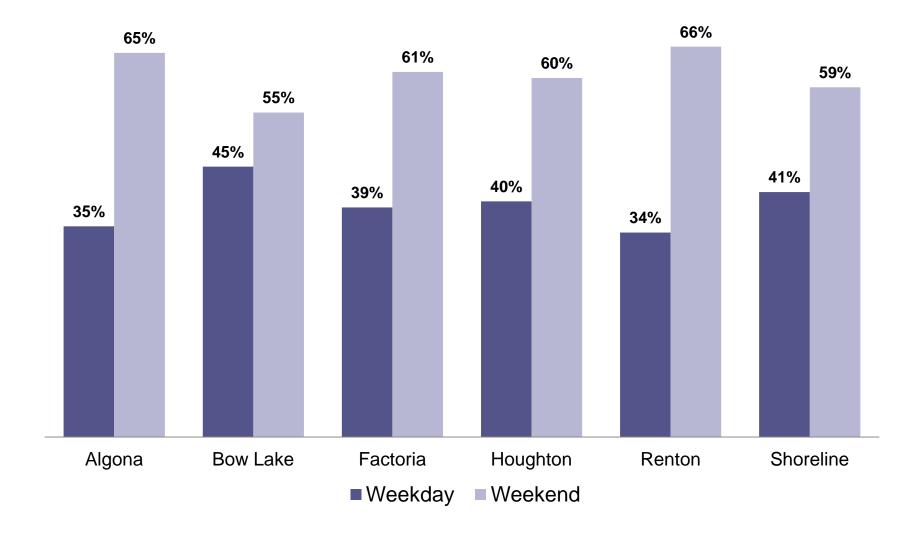
How many customers do we serve?



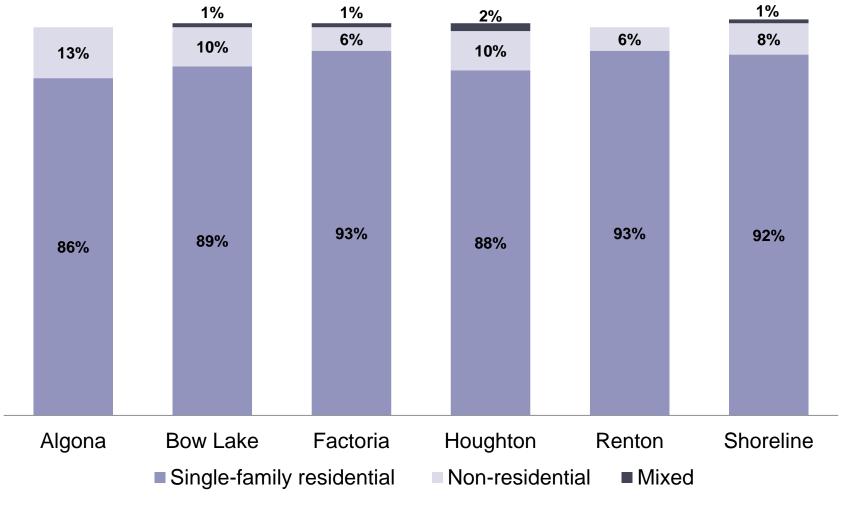
How much do they bring us?



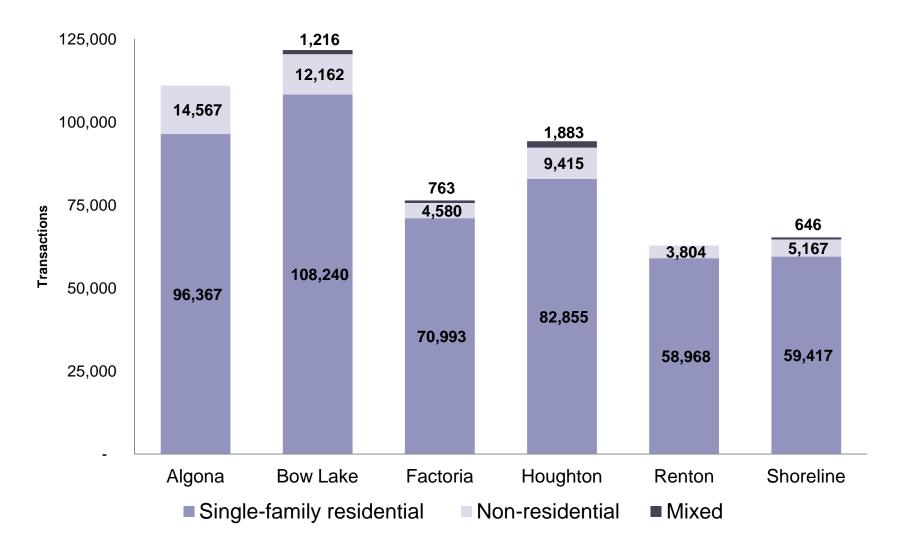
When do self-haulers use the stations?



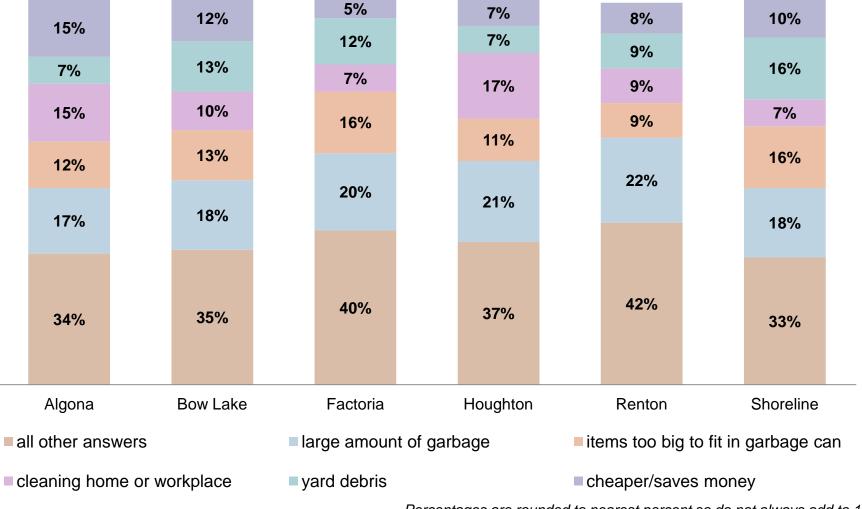
Who are these self-haulers?



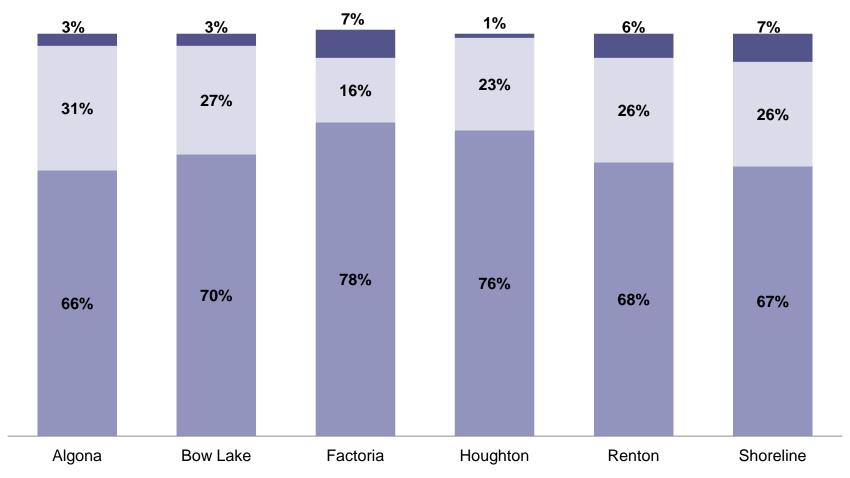
How many transactions is that?



Why self-haul residential?



Do self-haulers have garbage collection?



■ Subscribe to garbage service ■ Do not subscribe to garbage service ■ No response

Who has garbage collection?

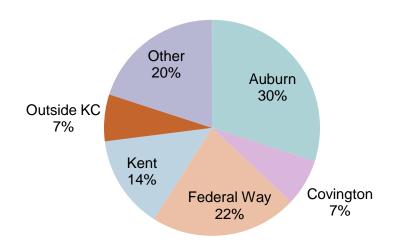
- Everyone in King County has access to garbage collection
- Garbage collection is not mandatory throughout King County
- The City of Seattle mandates garbage collection and recycling and provides self-haul service at its transfer stations
- Garbage collection is mandatory in 13 King County cities:
 - Algona
 - Auburn
 - Bothell
 - Carnation
 - Duvall

- Enumclaw
- Kent
- Kirkland
- North Bend
- Pacific

- Renton
- Skykomish
- Snoqualmie

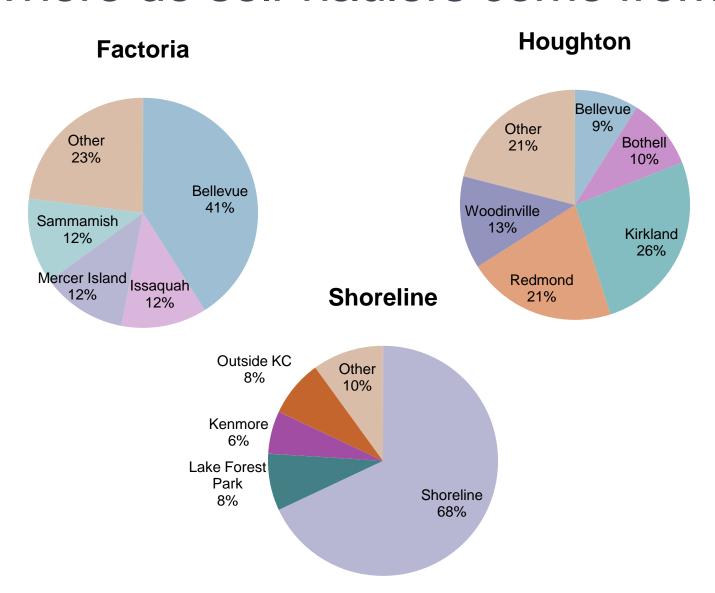
Where do self-haulers come from?

Algona



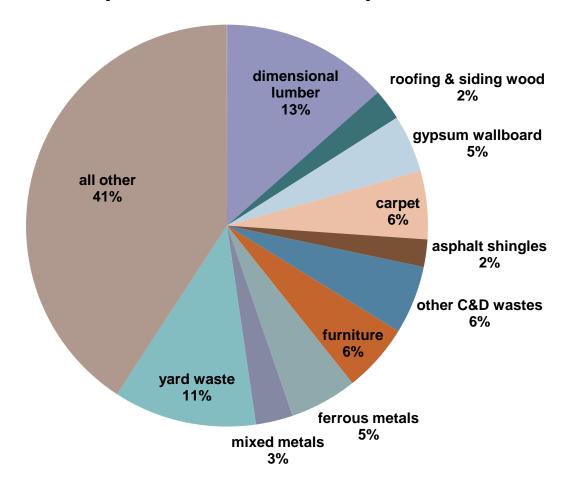
Bow Lake Auburn 7% Other **Burien** 19% 10% Tukwila **Des Moines** 5% 10% SeaTac 12% Federal Way 7% Kent 30%

Where do self-haulers come from?



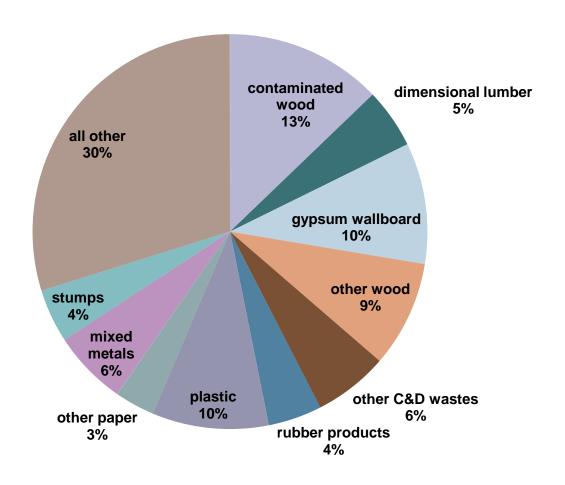
What do residential self-haulers haul?

Residential Self-haul 10 most prevalent materials disposed



What do business self-haulers haul?

Business Self-haul 10 most prevalent materials disposed



What do self-haulers pay?

- Total self-haul revenue for the last year: \$20,660,000
- About 40 percent of urban system self-haulers pay the per load minimum fee of \$22
 - Minimum fee covers the first 320 pounds
 - Pay the per ton fee for anything over 320 pounds
 - The minimum fee earned approximately \$1.4 million in additional revenue over the last year compared to charging the per ton fee

What does self-haul cost us?

- Capital
 - Construction cost ~\$6 to \$7 million per site (2018\$)
 (estimated construction cost of \$44 million reduced to \$38 million)
- Operating
 - Staff ~\$500,000 to \$1,000,000 annually (2013\$)
 - Credit card fees \$258,000 (2012)
 - NSF checks \$50,000 (2012)

What if we banned or limited self-haul?

Cost

- Lower cost for new capital facilities
- On-going operational savings
- Revenue loss

Environment

- Illegal dumping may increase
- Increase in traffic, fuel use and greenhouse gas emissions

Service

- Decrease in service to residents and businesses.
 - Location limits would increase travel required
 - Hours limits would decrease convenience and increase wait times during available hours
 - Businesses would pass on associated cost increases to their customers and could lose business
- Self-haul service has historically been available at all transfer stations during all operating hours and bans or limits would likely be extremely unpopular

